

Training Benefits

Patient/Staff and colleague relationships

- Apply advanced communication, rapport and influence skills.
- Sharpen your presentation skills with ease
- Understand, model & replicate success strategies; yours/your colleagues
- Lead, persuade and motivate colleagues to accomplish greater goals

Creativity, Invention and Problem Solving Skills

- Develop new problem solving skills that generate innovation & new insight
- Generate deep states of 'FLOW' and accelerate creativity & accomplishment
- Apply Walt Disney's creativity model and learn to imagine invention
- Improve outcomes by understanding how to transform your perspective



Leadership & Management Skills

- Develop peak performance & motivation - understand how people 'Tick'
- Increase your flexibility to work with a variety of contrasting personalities
- Experience greater well being even under very stressful conditions
- Elicit valuable unconscious information to help colleagues transform
- Enhance abilities to respond to a variety of challenges & situations
- Create dynamic, personal, relationships with greater 'clout' & influence
- Enhance risk management abilities by eliciting greater 'quality' information Facilitate change & create greater acceptance, co-operation & involvement

To book or for more information

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NLP Diploma for Healthcare Professionals

With so many NLP courses around, how great would it be if there was one..... one that gave all the skills and application you might need as a Healthcare Professional?

Well there is..... It's New Oceans 4 day Diploma specifically designed for Healthcare Professionals.

NLP provides the most up-to-date model of how we learn, communicate, change, and excel - how we REALLY do what we do!

Using Neuro Linguistic Programming, NLP, we have discovered how people learn, how people think, and how they do things excellently: how some people succeed and how to replicate that success!

NLP is the difference that makes the difference between those who excel and those who get by; it will give you new skills to communicate, motivate, influence, negotiate, lead, and empower - to be successful, and a model of excellence yourself.



New Oceans is delighted to present our new NLP Diploma for Healthcare Professionals.

On our training you will learn how to:

- Communicate with clarity and excellence
- Know what is being said and how to respond and give feedback
- Establish rapport with anyone
- Increase your understanding of self and others
- Maintain resourceful states of mind
- Change unuseful behaviours and habits
- Guide others with ease
- Improve your own and patient well being
- Make an even bigger difference to your patients and colleagues



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On the NLP Diploma we cover:

- Communication and Language and how to be build and maintain deep rapport with your patients and colleagues
- The power of precision language (NLP Meta Model) and tranceformational language and metaphors (Milton Model)
- How to use the above language techniques to ensure rapid change can occur
- Coaching people through change and letting go of limiting beliefs
- Dealing with phobias and unhelpful emotional reactions
- How to identify your own hidden resources and utilise them to achieve what you want to achieve
- How to protect yourself from stressful and conflict situations
- Understanding what you really want and owning those goals
- How to plan achievable steps to ensure you obtain your goals
- Techniques to change unwanted behaviours and habits
- Letting go of anger, fear and anxiety

You will also learn how to ...

- create compelling goals
- create your own personal state of excellence and maintain a resourceful state in others
- gather specific, high quality information from people and use it to achieve outcomes
- develop your creativity and flexibility
- utilise and change your perception of time
- recognise and use powerful language patterns to empower yourself and others
- fine tune your senses and be more sensitive to others
- increase your flexibility of behaviour
- be clear about what matters to you

You will learn how to communicate most effectively both with your patients

- improve the therapeutic relationships
- discover, using simple techniques, what a patient isn't telling you about their condition
- build rapport rapidly with a patient
- maximise patient understanding of any explanations you might offer regarding their condition or their management strategies e.g. exercises
- increase a patient's motivation to practise their exercises regularly

The 4-day NLP Diploma is a Foundation Course in Neuro-Linguistic Programming (NLP) for healthcare professionals.

The course is led by Paul Jacobs, founder of New Oceans NLP training, coaching and Consultancy. Paul is certified INLPTA Trainer, Master Coach Trainer, and Health Coach. Paul is supported by Dee Shipman, NLP Master Coach and Health Coach, and Dr Susan Smith and Dr Fairoz Miller.. both NLP Master Practitioners.

This course is for anyone who wants to learn new skills and have immediate results in both their personal and professional life. Especially for people in the field of:

- Nursing- all ward members
- All areas of Management
- HR
- Training and Development Facilitators
- All Members of the Multi-disciplinary Team
- Student nurses
- All medical and surgical practitioners

Programme Investment

A comprehensive course manual, lunch and all refreshments are included. Also 2 hour free 1-2-1 coaching for all delegates

The investment is £400+vat per delegate

Venue & Dates

Training is based in our training centre at The Dower House, Hexton, Herts and also in the Liverpool area.

See website for the training dates



Our 4-day NLP Diploma has an interactive workshop structure, which includes; instruction, demonstration, discussion and the chance to practice the techniques for yourself whilst on the course.

Our aim is to ensure that we focus on everybody's individual needs and allow you to learn at a pace which is comfortable for you.

The Diploma course is run according to the International NLP Trainers Association (INLPTA) standards, and provides a thorough foundation of NLP skills and techniques for healthcare professionals.